



367-369 High Street
Melton Vic 3337
Phone 03 8746 1298
Fax: 03 9747 8841

25th July 2007

ATTN: Members of NAB Auskick- Melton

Dear Member,

RE: NAB COMMUNITY INTRODUCER PROGRAM

We are happy to advise that the Melton Auskick Centre will be joining NAB's Community Introducer Program.

This is how it works:

Any parent, family or friend who is referred by the Melton Auskick Centre for a home loan, contacts myself to arrange an appointment. Whether it is to purchase a house or refinance their home loan from another financial institution, once the loan proceeds and is finalised we will pay a commission of 0.30% of the loan amount to the Centre. For example, an average home loan of \$200,000, we would pay \$600.00.

At NAB, we are able to arrange a mobile banker to meet with you at a time and place convenient to yourself, and are available 7 days a week. Whether it be for yourself, your parents, family or friends purchasing a home, completing home improvements or even purchasing an investment property, at NAB we have a comprehensive range of home financing solutions to help people achieve their goals. Obtaining a home loan couldn't be easier.

In selecting NAB to meet their borrowing needs, they will also have the assurance they're helping their local Auskick Centre. This represents an excellent opportunity for the Centre to raise funds for any project, facilities or perhaps new equipment which will be of benefit for the children.

Should anyone be interested or would like to refer a family member or friend in relation to the above, please don't hesitate to contact myself on 8746-1298 or Mobile Banker Lorraine Sharman on 0410 552 749

Yours sincerely,
Jodie Bartlett
Branch Manager- Melton

Lorriane Sharman
Mobile Banker